

SWAPNIL KAMAT

CEO - WORK BETTER

HIGHLIGHTS ▼

Trained over 21,000 executives at India's leading companies across the country.

Designed Major Training Initiatives as a Training Consultant for some of India's largest companies including HDFC Bank, IndusInd Bank, NSE, Essar Group, BNP Paribas etc.

Driven Work Better into becoming one of the leading companies in the Executive Training space - training over 18,000 people in 2012-13 through its certified trainers across the country.

Real, Practical and Implementable methods are Swapnil's major contribution to the Indian Executive Training Landscape as opposed to the traditionally theoretical methods.

Featured on CNBC Young Turks as one of India's young achievers besides being featured in Economic Times, Business India & Times of India.

Published over 50 Columns and Articles in leading Business Magazines and Newspapers.

AREAS OF SPECIALIZATION ▼

Leadership Development • Communication & Presentation Skills for Senior Management • Sales & Negotiation • Art of Execution & Time Management • Inter Personal Skills & Team Work • Customer Centricity for Senior Management • Success at the Work Place

CLIENT'S SPEAK ▼

Swapnil effortlessly connected with his target audience. He achieved this by creating a feeling of "let's work this out together", rather than a "this is your problem, here's the solution, now go implement it". He is down-to-earth and approachable, keeping his communication style simple, real and pragmatic. He uses an interesting combination of intellectual stimulation, situational responses, in-class assessment and practical review to raise self-awareness and bring about a lasting change in the way we think/act.

Swapnil was able to easily connect and make us realise some fairly basic yet powerful things about ourselves, which, if tweaked just a little bit, could yield big results. Most of us retained and implemented the learning's from his session with very good results, not only for our own productivity and effectiveness, but for our hotel as a whole.

Visheshwar Raj Singh
General Manager,
Trident Hotels

EDUCATION & WORK ▼

MBA from Symbiosis Institute of Business Management

Student of the Year during his 1st year at college.

College Entrepreneur with Youth Events Company

– ENT Unlimited.

Began his career with Wipro Infotech Channel Partners

as a part of the Business Development Team.

Worked at L'Oreal as a Brand Manager

handling India's leading brands for India.

Founded trip2goa.com

which he eventually exited.

Started Work Better Training in 2008.

PARTIAL CLIENT LIST ▼

NSE	Sony
DHL	Xerox
Holcim	Henkel
Schindler	Syngenta
Edelweiss	Axis Bank
Yes Bank	IDBI Bank
HDFC Bank	Aegon Religare
Essar Group	The Mobile Store
Trident Hotels	IndusInd Bank
BNP Paribas	Gujarat Gas
Ernst & Young	UTI Mutual Funds
Schneider Electric	Johnson and Johnson
SBI Life Insurance	Hindustan Petroleum
Birla Sun Life Insurance	Mahindra & Mahindra
Franklin Templeton Investments	Aditya Birla Ultratech Cement

PRESS & MEDIA ▼



The Herald

THE TIMES OF INDIA

THE ECONOMIC TIMES

THE NAVHIND TIMES

moneycontrol.com
INDIA'S NO.1 FINANCIAL PORTAL

Business India
THE MAGAZINE OF THE CORPORATE WORLD

To know more log on to www.workbetterindia.com

CLIENT'S SPEAK ▼

Swapnil has understood our business, our needs and the profile of our employees perfectly. Every program that he conducts is practical with ready to use solutions that participants have found extremely useful. Not only in facilitating the workshop but also in pre program understanding and post program support, he exudes a high degree of enthusiasm and energy. His passion for his work and his genuine interest in addressing participant's challenges is evident. It has been an extremely enriching experience to work with Swapnil & Work Better Training.

Minal Dangi,
OD & Talent Management Group,
Human Resources - HDFC Bank

Swapnil has conducted several programs for the Mahindra Group in his inimitable high impact style and we are very happy with the results. He believes in cutting through the clutter and getting straight to what is really required to achieve breakthrough results. His workshops are a great blend of theory, practice, examples, exercises, reflections and action planning. The Work Better team ably supports him with strong follow-up activities to ensure retention and practice of the learning. I would strongly recommend that companies looking for a robust L&D intervention, partner with Swapnil and his team.

Ryan Mascarenhas,
Learning & Development
Group HR - M & M Ltd.

CONTACT DETAILS ▼

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